

Vanguard Appraisals, Inc.

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Excellence achieved through people, products and service.™

Spring 2007



Special points of interest:

- You don't want to pass up these deals
- That time again for our website clients
- Illinois Property Assessment Conference
- Your chance to win big savings on the module of your choice
- Archive modules are a great history
- Seamless automatic upgrade

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News
For Friends of
Vanguard

2007 Vanguard Sales Events By: Brad Miller

In past years we have offered price reductions at User Group Meetings for purchasing new modules. Last year we expanded the offer to discounts on service contracts for those clients who were willing to sign a 2 year consolidated service contract. Many of you took advantage of this one time offer.



Specials this year include

- ◆ **25% off Archive Modules**
- ◆ **\$100 off an additional workstation license ***
- ◆ **\$150 off an additional Remote Edit license ***

◆ **50% off a Website license**

This year we have totally upgraded our website services with new equipment and faster internet lines. We have expanded the number of full uploads from 4 to 6. All these upgrades were at no additional cost to you. Now, *we* want to go a step further.

For current website clients and those of you wanting a Vanguard website, **this is a deal you will not want to pass up.** We are offering a reduction for website service contracts. If you will to sign a 3 year service agreement, you will qualify for a **3-year 5% service contract reduction.** If you will

sign a 5 year contract, you will qualify for a **5-year 10% service contract reduction.**

You will be billed the reduced price one year at a time just like normal. NO up front payments or costs. The only difference in the contract is that it will be for 3 or 5 years instead of one resulting in time savings for us and **COST SAVINGS** for you!

No catch, no hidden explanation, no fake "grants", no kidding around. Just our continual effort to help you reduce costs.

Customer Satisfaction is Our Main Goal

* Limit of three

Tech Support Corner By: Jenny Burkart

For our website clients it is that time of year again. Most of you will be sending full updates to copy your 2007 values to the website in time for your Board of Review hearings.

Please keep in mind that if your 2007 values are your working database then you will need to send that (the working database) to update the website. Once you do this you will need to maintain your sales

information on the working database & send all sales updates & full individual parcel updates from the working database also.

Once you have completed your Board of Review hearings & have completed your maintain certified parcel batch processes you will need to send a full update from the certified database in order to keep those values static on your site. Once you complete

the full update from the certified database you will then go back to maintaining your sales on both working & certified databases & sending your sales updates from the certified database.

Please feel free to contact me if you need any assistance with updating your website or have any questions on your batch processes.

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Conference News

By: Michael Weeks

The Illinois Property Assessment Institute held their 49th Annual Spring Conference in Springfield at the Downtown Hilton. Over 450 attendees chose from 17 classes ranging from "Cadastral Mapping," "Analysis of Commercial Appraisal Reports," to an IAAO course "Applications of Mass Appraisal Fundamentals."

Monday's schedule consisted of vendor exhibits, classes and the Annual Recognition Luncheon where the Marshall Theroux Award, given to outstanding members of the association, was awarded to Jeff Simpson, Effingham County Chief County Assessment Officer. Later that evening attendees were invited to a

reception at the Abraham Lincoln Presidential Library & Museum. This is a "can't miss event" where I learned and noticed facts as well as details I had overlooked last year.

Classes and vendor exhibits continued on Tuesday and members had the opportunity to attend the Certified Illinois Assessing Officer Luncheon. The luncheon serves as the annual business meeting for the association. Once again Vanguard was pleased to provide a door prize for that event.

Plans for next years 50th anniversary of the spring conference have already began and we look forward to another successful year.

Q: My Board of Review is completed, what do I do to start next year?

A: Good question. There are many processes and routines that must be completed in CAMAvision to prepare your database for the 2008 values. Plan to attend the End of Year Workshop in Ames, Iowa on June 6th. Details will be mailed soon.

2007 UGM Contest

By: Terri Scheuermann

This is your chance to win \$1000 off the module license of your choice. All you need to do is take one of the two bumper sticker styles and have your photo taken in front of something "unique".

Examples could include: In front of the Grand Canyon or Mt. Rushmore while on vacation, the Sears Tower, Trump Plaza, at the Indianapolis 500, the Kentucky Derby. The possibilities are endless here.

Please no x-rated pictures though. Submit your digital images via email to brad@camavision.com by August 1, 2007.

For complete "official rules" and to get your bumper sticker contact your sales representative or call the Cedar Rapids office. Have Some Fun!



Archive Modules

By: Tara Nixon

The Archive Module is an ideal tool for keeping history of your parcels over the years. PRC's for one, all or just a few PDF's may be processed with whatever report options you would like for future reference. Since January 1, 2005 we have processed approximately 1,072,831 parcels for forty two clients in five states. Twenty four of those forty two clients have processed archive

modules for the two years.

It's best to process your archives after you've done your year-end routines and have certified your values.

We are having a 25% off sale on the archive modules for those clients attending this year's User Group meetings.

If you have any questions regarding the archive module processing please contact Jenny Burkart at jenny@camavision.com or by phone at (319) 365-8625.

If you have questions regarding pricing and contracts please contact Kara Leyse at kara@camavision.com or by phone at (319) 365-8625.

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What Are Your Website Options?

	Us	Them
Important News Section Maintained by YOU	◆	
“Standard” Property Record Card Taxpayers are Accustomed To	◆	
Section ~ Block ~ Lot Parcel Search Option	◆	
Legal Description Parcel Search Option	◆	
Advanced Parcel Search Option	◆	
Customizable Parcel Value Heading: What Value Year Is This	◆	
Complete Parcel Structure Detail for All Property Classes	◆	
Parcel Tax Estimator	◆	
Link CAMA Data Directly to Maps and Tax Information	◆	
Seamless-Automatic Upgrade to 2007 Appraisal Manual at No Additional Cost	◆	
CAMAvision New Features Incorporated into the Website at No Additional Cost	◆	
Property Record Card and Various Other Report Changes Incorporated into the Website at No Additional Cost	◆	

The screenshot displays the Bremer County Assessor website interface. On the left, there is a 'Residential Sale Search' section with a table of search criteria. On the right, there is a 'Parcel Search' section with various search filters and options.

Check to include	Search Options	Search Criteria
<input type="checkbox"/>	Sale Date Range	From 8/1/2007 To 10/31/2007
<input type="checkbox"/>	Sale Amount Range	From 0 To 999999999
<input type="checkbox"/>	Recording / Book & Page	
<input type="checkbox"/>	Non-Usable Transaction Code	001 UNUSABLE TRANSACTION 002 SALES TO THE CONG/STATE 003 SALES TO THE COUNTY GOVERNMENT 004 TRANSFER OF PARTIAL INTEREST
<input type="checkbox"/>	Occupancy	01 SINGLE-FAMILY RESIDENTIAL, 1-4 UNF 102 SINGLE-FAMILY RESIDENTIAL, 1-4 UNF 103 TWO-FAMILY COOPERATION 104 TWO-FAMILY FLAT
<input type="checkbox"/>	Style	1-1000000000 1-1000000000 1-1000000000 1-1000000000
<input type="checkbox"/>	Bedrooms	
<input type="checkbox"/>	Air Conditioning	No
<input type="checkbox"/>	Pipe/pipe	No
<input type="checkbox"/>	Basement	1-1000000000 1-1000000000 1-1000000000 1-1000000000
<input type="checkbox"/>	Basement Finish Area (SF)	From 0 To 999999999

Parcel Search

House No. and Street Search:

 Match exact House No.
 All Parcels Only Parcels with Photos

Doing Business As Search:

 All Parcels Only Parcels with Photos

Parcel number (PIN) Search:

 All Parcels Only Parcels with Photos

City Search:

 All Parcels Only Parcels with Photos

Legal Description Search:

 All Parcels Only Parcels with Photos

Deed Holder Search:

 All Parcels Only Parcels with Photos

Contract Buyer Search:

 All Parcels Only Parcels with Photos

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We're on the web...
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Since 1968, Vanguard Appraisals has been at the forefront of the mass appraisal industry. Our trained staff includes specialists in field data collection, appraisal review, pricing, mass appraisal project management, court preparation and testimony, data entry, software engineering, technical support and training.

Our Flagship CAMAvision product has been developed specifically to operate in the assessor's environment. Vanguard is a full service company. We provide a wide range of appraisal products and services for assessors, we also see all the projects through completion. Customer satisfaction is our main goal.

Mark Your Calendars

Illinois Workshop

May 8, 2007

Holiday Inn Express
1715 Parkway Plaza Drive
Normal, IL 61761

Iowa Workshop

June 6, 2007

Quality Inn & Suites
2601 E 13th St
Ames, IA 50010

Iowa - Illinois User Group Meeting

November 7- 8, 2007

Sheraton West Des Moines
1800 50th Street
West Des Moines, IA 50266

Missouri User Group Meeting

October 16 -17, 2007

Isle of Capri
100 Isle of Capri Blvd.
Booneville, MO 65233

Minnesota - North Dakota User Group Meeting

October 23 - 24, 2007

Holiday Inn
Bloomington Airport I-35W
1201 West 94th Street
Bloomington, MN 55431

New Employee Profile



Joel Zitterich joined our Vanguard team on November 13, 2006, after working for 8 years in the Geographic Information System field as a GIS Project Consultant. As a CAMA Specialist, he will be helping Gary Kirk in Eastern Missouri and Mike Weeks in Southwestern Illinois continue the rapid growth of Vanguard clients.

This past December he accomplished a lifelong goal by being selected Time Magazine's Person of the Year. Besides celebrating this awesome and humbling honor, he is spending his free time working with realtors to find a house to buy in Missouri.

Welcome Joel