

# *Income Approach Seminar*

Date: August 28<sup>th</sup>, 2018

Time: 9:00 am to 4:00 pm

Location: Hotel at Kirkwood Center  
7725 Kirkwood Blvd Cedar Rapids, IA

*Attendees should have a basic understanding of the income approach*

This seminar Instructed by Bob Ehler and Patrick Alexander will focus on how to understand the workings of the CAMAvision income module. Including how to tailor it to your jurisdiction, how to analyze the data and how to adjust values into the future. In general – what you need to know to get started through how to maintain it once you are up and running!

Agenda:

- Basics of creating an income statement within a parcel
- Inputting reported income and creating reconstructed statements
- Creating new income statements
- Setting capitalization rates and gross rent multipliers
- Setting income and expense tables
- Editing and mailing of income/expense questionnaires
- Analyzing reported data to set income and expense tables
- Multiple parcel allocation of a reconstructed income statement
- Understanding base year
- Rolling income statements to a new base year

Cost is 2 hours of service plus time per registrant  
\*\*Lunch Provided by Vanguard\*\*

*Please Submit Registration by August 10th to Teresa Ellerby [teresa@camavision.com](mailto:teresa@camavision.com)  
with names and jurisdiction of those attending  
Any questions on the seminar please contact Bob Ehler 319-365-8625*

A block of rooms has been setup ask for the Vanguard Appraisals Income Training Block at the rate of \$119.00 per night plus tax. Reservations must be made by August 6<sup>th</sup>, 2018.

Hotel at Kirkwood Center  
7725 Kirkwood Blvd SW Cedar Rapids, IA  
319-848-8700 or Toll Free 877-751-5111

